

Decentralized Matching with Aligned Preferences

Muriel Niederle Leeat Yariv

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- Suppose all follow 'DA'

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- Firm 1 makes an offer to Worker 2, then Worker 1
- Firm 2 makes an offer to Worker 2 in U_1 , to Worker 1 in U_2
- Firm 1 can try to **speed up** the process by making an offer to Worker 1 in period 1
- Will Worker 1 accept?

$$U_1 = \begin{array}{|c|c|} \hline \mathbf{3} & 6 \\ \hline 4 & \mathbf{7} \\ \hline \end{array}, \quad U_2 = \begin{array}{|c|c|} \hline 3 & \mathbf{6} \\ \hline \mathbf{4} & 5 \\ \hline \end{array}, \quad U_3 = \begin{array}{|c|c|} \hline \mathbf{3} & 2 \\ \hline 4 & \mathbf{8} \\ \hline \end{array}, \quad U_4 = \begin{array}{|c|c|} \hline \mathbf{3} & 2 \\ \hline 1 & \mathbf{7} \\ \hline \end{array}$$

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- U_3 and $U_4 \Rightarrow F1$ makes an offer to $W1$ immediately when $W1$'s match utilities are $(3, 4)$ and $F1$ is her stable match (under 'DA').

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- \Rightarrow Worker 1 accepts offer from Firm 1 in $t = 1$ if 'DA' is an eq.
- When Firm 1 observes $(3, 6)$,
 - Follows MDA \Rightarrow payoff: $6(1 - p) + 3p\delta$
 - Deviate to an immediate offer to $W1 \Rightarrow$ payoff: $6(1 - p)\delta + 3p$
 - If $p > 2/3$ the deviation is profitable.

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 U_1 &= \begin{array}{|c|c|} \hline \mathbf{3} & 6 \\ \hline 4 & \mathbf{7} \\ \hline \end{array}, & U_2 &= \begin{array}{|c|c|} \hline 3 & \mathbf{6} \\ \hline \mathbf{4} & 5 \\ \hline \end{array}, \\
 U_3 &= \begin{array}{|c|c|} \hline \mathbf{3} & 2 \\ \hline 4 & \mathbf{8} \\ \hline \end{array}, & U_4 &= \begin{array}{|c|c|} \hline \mathbf{3} & 2 \\ \hline 1 & \mathbf{7} \\ \hline \end{array}, & U_5 &= \begin{array}{|c|c|} \hline \mathbf{9} & 6 \\ \hline 8 & \mathbf{5} \\ \hline \end{array}, & U_6 &= \begin{array}{|c|c|} \hline 7 & \mathbf{3} \\ \hline \mathbf{8} & 5 \\ \hline \end{array}
 \end{aligned}$$

- No equilibrium (mixed or pure) generates the stable match always.

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Main Issue: The timing of offers in and of itself is informative

Example: Assume labels of workers and firms are fully randomized:

F1 :	$W3 \succ W1 \succ W2$	W1 :	$F1 \succ F2 \succ F3$
F2 :	$W1 \succ W2 \succ W3$,	W2 :	$F2 \succ F3 \succ F1$
F3 :	$W1 \succ W3 \succ W2$	W3 :	$F3 \succ F1 \succ F2$

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$$\begin{array}{ll}
 \mathbf{F1} : & W3 \succ \mathbf{W1} \succ W2 \\
 \mathbf{F2} : & W1 \succ \mathbf{W2} \succ W3 , \\
 \mathbf{F3} : & W1 \succ \mathbf{W3} \succ W2
 \end{array}
 \qquad
 \begin{array}{ll}
 \mathbf{W1} : & \mathbf{F1} \succ F2 \succ F3 \\
 \mathbf{W2} : & \mathbf{F2} \succ F3 \succ F1 \\
 \mathbf{W3} : & \mathbf{F3} \succ F1 \succ F2
 \end{array}$$

- Suppose $F2$ gets much higher match utility for $W1$ than from $W2, W3$.
- $F2$ can benefit from delaying offer till period 2.

Similarly, need to know that the offer made to a new worker.

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- Crucial difference in information transmission:
 - Open offers: upon an offer, accept, reject, or hold
 - Exploding offers: upon an offer, accept or reject
- Stable outcome may not be achievable with conditions analogous to above

Example: Suppose there are the following two preference realizations, with identities randomized.

$$M_1 \quad \begin{array}{l} \mathbf{F1} : \quad \mathbf{W1} \succ W2 \succ W3 \\ \mathbf{F2} : \quad W1 \succ \mathbf{W2} \succ W3 \\ \mathbf{F3} : \quad \mathbf{W3} \succ W2 \succ W1 \end{array}, \quad \begin{array}{l} \mathbf{W1} : \quad F3 \succ \mathbf{F1} \succ F2 \\ \mathbf{W2} : \quad F1 \succ \mathbf{F2} \succ F3 \\ \mathbf{W3} : \quad F1 \succ \mathbf{F3} \succ F2 \end{array}$$

$$M_2 \quad \begin{array}{l} \mathbf{F1} : \quad W1 \succ \mathbf{W2} \succ W3 \\ \mathbf{F2} : \quad W1 \succ \mathbf{W3} \succ W2 \\ \mathbf{F3} : \quad W3 \succ \mathbf{W1} \succ W2 \end{array}, \quad \begin{array}{l} \mathbf{W1} : \quad \mathbf{F3} \succ F1 \succ F2 \\ \mathbf{W2} : \quad \mathbf{F1} \succ F2 \succ F3 \\ \mathbf{W3} : \quad \mathbf{F2} \succ F3 \succ F1 \end{array}$$

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 M_2 & \begin{array}{l}
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 \end{array}$$

In M_1 and M_2 , $W1$ receives offers from $F1$ and $F2$, and $W3$ receives an offer from his second choice firm \implies **no information transmitted.**