

# Understanding Health Inequalities: My Interests



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# Consider a health-related example: health insurance decisionmaking

- Without perfect knowledge of her need for medical care, an individual decides whether or not to purchase a health insurance plan, which reduces her financial responsibility at the point of medical care consumption.
- That is, she chooses health insurance prior to realization of her health state, and hence, her medical care expenses.

# A basic, stripped down economic model

The individual chooses a plan characterized by

$\alpha$  - the percentage of cost-sharing, and

$P$  - the premium per percentage of payout

$$\text{Max } \int (1-p) U(w - \alpha P) + p U(w - \alpha P - D + \alpha M) dF(M)$$

where

$w$  - individual's wealth


$p$  - probability of adverse event (sick/need care)

$D$  - disutility (in \$) of being ill

$M$  - unknown medical care expenditure

$F(\cdot)$  - known distribution of expenditures

# The Role of Structural Components of Decisionmaking

- Risk aversion
  - Expectations
    - of future health
    - of future medical care prices
    - of future medical care demand
  - Discount rates
  - Technology (health production function)
  - Disutility of health/medical care consumption
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- A red star is positioned to the right of the 'Expectations' section. Three red arrows originate from the star and point to the three sub-bullets under 'Expectations': 'of future health', 'of future medical care prices', and 'of future medical care demand'. A fourth red arrow points from the star down towards the 'Discount rates' bullet.

# The Role of Policy

- Most data sets lack measures of risk aversion, discount rates, subjective expectations, marginal productivity of medical care.
- Rather, these concepts are theoretical constructs for the economist.
- We estimate them by solving the optimization problem of the individual and estimating the structural (or primitive) parameters of the model.





My interests



Gilleskie (1998, 2010);  
Blau & Gilleskie (2006, 2008)

- After estimation of these policy invariant primitives, we can evaluate policy alternatives that may not exist in the data.

# The Role of Risky Events

- Theory tells us that the shape of the utility function plays a role in determining how much health insurance is optimal for the individual.
- We also know that wealth (income), health, and other demographics play a role.
- The optimal level of health insurance is also sensitive to the “size” of the tail of the medical expenditure distribution.  
 My interests Gilleskie & Mroz (2004);  
Gilleskie, Han & Norton (2011)
- Yet, often, economists do not use techniques that allow us to fit well the tails of the medical care expenditure distribution. 

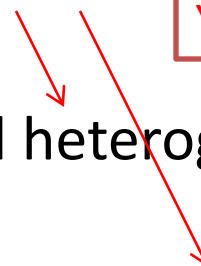
# The Role of Unobservables

- Obviously unobservables influence behavior.
- Where might unobservables enter the model?
- How do we as econometricians allow for these unobservables, and estimate their distributions ... without too many assumptions?
  - Fixed effects
  - Random coefficients
  - Linear/non-linear unobserved heterogeneity factors (affecting intercept)
  - Unobserved heterogeneity affecting multiple parts of optimization problem



My interests

Gilleskie & Lutz (2002)  
Gilleskie & Strumpf (2005)  
Yang, Gilleskie & Norton (2009)





# The Role of Personality

- To an economist, unobserved heterogeneity might be personality.
- Most economic data sets do not have measures of personality.
- For that matter, they do not have measures of risk aversion, or subjective expectations, or discount rates, or effectiveness.
- But wait...



# Honors Thesis Project Last Year

- The HRS has been asking questions that elicit risk aversion and subjective expectations of longevity.
- There is a 2004/2006 personality inventory.
- Does risk aversion and subjective expectations explain the probability of being insured (or uninsured)?  
 My interests Gilleskie & Mercolino (2011)
- Where does personality fit in? 
  - Does it “define” risk aversion and expectations?
  - Does it have an effect on insurance status, independent of risk aversion and subjective expectations?

# Understanding Health Inequalities

= Understanding Individual Decisionmaking



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